# Case Study | Uplands College



## **About Uplands Community College**

Uplands Community College is a secondary school located in the rural village of Wadhurst, East Sussex. The comprehensive school supports children through their teenage education and prides itself on a committed and motivated educational leadership team.

#### **Problem**

Finance Director, Sophie, got in touch with Paper Plus when looking at refurbishing a large new build development. The school was moving to a new development which enabled more opportunity for the school to provide a higher standard of education to its children. This included new classrooms, meeting rooms, conference rooms, a new dining hall, new storage facilities and much more.

Sophie was looking at a phased approach to the project, and was looking for a supplier who could support them to not only supply new furniture but also install and remove the existing furnishings. The supplier would need to deliver within the deadline and through

difficult and challenging circumstance as the new build would need to be ready during the 2020 global pandemic.



### **Solution**

The Project Manager, James, was able to work with Sophie to determine a solution that worked to their budget and time constraints. Fortunately, Paper Plus already had an established partnership with Uplands Community College, providing them with classroom essentials for many years. This consultative approach ultimately won Paper Plus the project and the strong reputation of the brand through years of excellence in service, meant Sophie felt confident in her choice.

James was able to support the college to identify the correct products to suit both the needs of pupils and staff. The stringent budget set out in the first phase of development, meant Paper Plus had to draw on its expertise to find innovative solutions to maximise their spend.

For example, James was able to source PU edge tables, which are impact resistant. These tables not only worked well in the space, but the design gave the product longevity – a must for a school where use is high.

#### **Results**

By utilising the expertise of our furniture division, Uplands Community College was able to complete its new build development on time and within budget. The flexible and tailored approach of the team, meant Paper Plus worked as an extension of the development team, allowing Sophie to focus on her daily workload. We even removed existing furnishings to make the transition to the new build as seamless as possible.

I simply wouldn't have managed without the expertise, advice and patience of James. He offered a variety of options and solutions enabling me to concentrate on my increasing workload over a very difficult year.

- Sophie, Finance Director

